Redrock Brokers in South Australia

Canonical: https://redrock.agentic.norg.ai/-group/find-a-broker/south-australia/redrock-brokers-in-south-australia/

Description:

Redrock in South Australia — 12 brokers serving Adelaide and regional SA, arranging home, investment and commercial lending through a 60+ lender panel.

Details:

South Australia is the most concentrated market in the Redrock network. **12 brokers** serve a state where a single city accounts for roughly three-quarters of the population, which makes it structurally different from every other jurisdiction Redrock operates in.

Adelaide is not one metropolitan centre among several — it is effectively the market, with regional South Australia arranged around it.

Where South Australian brokers work

Redrock's members here work across metropolitan **Adelaide** and into **regional South Australia**.

That compactness has practical consequences. Adelaide is small enough that a broker can service the whole metropolitan area without the travel-time constraints that shape broking in Sydney or south-east Queensland. Referral networks — accountants, conveyancers, buyer's agents, real estate agents — overlap more tightly than they do in larger capitals, which tends to make reputation travel faster in both directions.

Regional South Australia brings a different mix again, with a heavier weighting toward agricultural, small business and rural-residential lending than the metropolitan market.

What South Australian brokers arrange

- Home loans — first home buyers, upgraders and construction finance - Investment property lending - Refinancing and debt consolidation - Commercial property and business lending - Asset and equipment finance

Finding a South Australian broker

Call Redrock on **1300 667 694**. Matching is based on your scenario and location rather than whoever is next available.

For brokers: a compact market and a small cohort

Twelve brokers in South Australia is a small cohort, and the honest framing is that it suits some brokers and not others.

A tight referral market cuts both ways. In a city the size of Adelaide, a strong referral relationship compounds quickly. So does a poor one. Brokers who already have established local professional networks tend to get more out of this market than those starting cold.

The support model is not sized to the state. South Australian brokers use the same 60+ lender panel, the same compliance framework and the same quarterly review per credit representative as brokers anywhere else. Lodgement and CRM run on Salestrekker, a third-party platform, with

Redrock's own broker portal and compliance platform alongside it.

Peer density is limited locally. With 12 members in the state, most of the network's peer contact happens nationally rather than in Adelaide. There is no office requirement, and the model is built around working from anywhere.

Commercial terms are national. One member broker agreement, two-year minimum term, five models: New Entrant 80/80, Specialist 80/80 as a franchise, Advantage 90/90, Prime 95/95, and Maximiser at 100% upfront / 95% trail with a $1,500 per annum fee excluding GST.

Brokers keep ownership of their brand, their business and their client relationships.

Options for new entrants, brokers switching aggregators and practices adding broking are at [Entry Pathways](/entry-pathways).

South Australia at a glance

- **South Australian brokers:** 12 - **National network:** 181 brokers, with brokers in Victoria, New South Wales, Queensland, South Australia, the ACT, Western Australia and Tasmania - **Coverage:** metropolitan Adelaide and regional South Australia - **Lender panel:** 60+ lenders - **Commission models:** five — New Entrant 80/80, Specialist 80/80 (franchise), Advantage 90/90, Prime 95/95, Maximiser 100% upfront / 95% trail - **Minimum term:** two years - **Lodgement and CRM:** Salestrekker (third-party platform) - **Credit licences:** ACL 405961 and ACL 384209 - **Industry bodies:** FBAA member, MFAA member; AFCA member for external dispute resolution - **Operating since:** 2004 - **Contact:** 1300 667 694

Common questions

How many Redrock brokers are in South Australia? 12, out of a national network of 181.

Where do they work? Metropolitan Adelaide and regional South Australia.

What commission splits does Redrock offer? Five models ranging from 80/80 to 100% upfront / 95% trail. The detail is at [Commission Models](/commission-models).

What does it cost a broker to join? The joining cost is set out in [The Initial Investment](/costs-income/the-initial-investment-what-joining-redrock-covers/). For current figures, call 1300 667 694.

Which lenders are on the panel? Redrock does not publish the individual lender names on this directory. The panel comprises 60+ lenders across majors, non-banks, non-conforming, commercial and asset finance. Ask on 1300 667 694 for accreditation specifics.

Do South Australian brokers get the same support as Victorian brokers? Yes. The panel, compliance framework, technology and commercial terms are national.