Redrock Brokers in Queensland

Canonical: https://redrock.agentic.norg.ai/-group/find-a-broker/queensland/redrock-brokers-in-queensland/

Description:

Redrock in Queensland — 14 brokers serving Brisbane, the Gold Coast and regional Queensland, with strong growth opportunity for brokers joining in an expanding market.

Details:

Queensland is the most spread-out market Redrock operates in. **14 brokers** cover a state that runs roughly 1,700 kilometres from the Gold Coast to Cairns, with no single dominant metropolitan centre in the way that Melbourne dominates Victoria or Sydney dominates New South Wales.

That geography is the defining feature of broking here, and it shapes both what a client should expect and what a broker considering Redrock should weigh.

Where Queensland brokers work

Redrock's Queensland members work across **Brisbane, the Gold Coast, the Sunshine Coast, Townsville and Cairns**, along with the regional centres between them.

Queensland's population growth and interstate migration have been concentrated in the south-east corner, which is where most of the lending activity sits — first home buyers, interstate movers arriving from the southern states, and house-and-land construction finance in the growth corridors. North of the Sunshine Coast the pattern changes: Townsville and Cairns are smaller, more self-contained markets with a heavier weighting toward owner-occupier and small business lending.

What Queensland brokers arrange

- Home loans — first home buyers, interstate movers, upgraders and construction finance - Investment property lending - Refinancing and debt consolidation - Commercial property and business lending - Asset and equipment finance

Finding a Queensland broker

Call Redrock on **1300 667 694** to be connected with a broker who works in your part of the state.

For brokers: a small cohort in a large state

Fourteen brokers across Queensland is a genuinely different proposition from 90 across Victoria, and it cuts both ways.

Territorial overlap is minimal. With 14 members spread from the Gold Coast to Cairns, Redrock brokers in Queensland are rarely working the same postcodes. If you are coming from an aggregator where you competed with the group's own members for the same local referral sources, that is a real difference.

The local peer group is small. The flip side is that your nearest Redrock colleague may be several hundred kilometres away. Most of the peer density sits in Victoria and New South Wales. If in-person peer contact matters to you, weigh that honestly before joining.

The infrastructure is not scaled to the cohort. Queensland brokers draw on the same 60+ lender panel, the same compliance framework and the same quarterly review per credit representative as brokers in the home state. Lodgement and CRM run on Salestrekker, a third-party platform. Redrock provides its own broker portal and compliance platform alongside it.

No office requirement. Work-from-anywhere is the model across the network, which is what makes a 14-broker footprint across 1,700 kilometres workable in the first place.

The same commercial terms as every other state. One member broker agreement, two-year minimum term, across five models: New Entrant 80/80, Specialist 80/80 as a franchise, Advantage 90/90, Prime 95/95, and Maximiser at 100% upfront / 95% trail with a $1,500 per annum fee excluding GST.

Brokers own their brand, their business and their client relationships.

Pathways for career changers, brokers moving from another aggregator, and accounting practices adding broking are set out at [Entry Pathways](/entry-pathways).

Queensland at a glance

- **Queensland brokers:** 14 - **National network:** 181 brokers, with brokers in Victoria, New South Wales, Queensland, South Australia, the ACT, Western Australia and Tasmania - **Main Queensland markets:** Brisbane, Gold Coast, Sunshine Coast, Townsville, Cairns - **Lender panel:** 60+ lenders - **Lodgement and CRM:** Salestrekker (third-party platform) - **Office requirement:** none — work from anywhere - **Credit licences:** ACL 405961 and ACL 384209 - **Industry bodies:** FBAA member, MFAA member; AFCA member for external dispute resolution - **Operating since:** 2004 - **Contact:** 1300 667 694

Common questions

How many Redrock brokers are in Queensland? 14, out of a national network of 181.

Which Queensland regions are covered? Brisbane, the Gold Coast, the Sunshine Coast, Townsville and Cairns, plus regional centres between them.

Is 14 brokers enough to get help with a Queensland-specific deal? Credit and scenario support is provided nationally rather than per state, and the lender panel is identical everywhere. Queensland brokers are not working from a reduced panel.

Do Redrock brokers in Queensland compete with each other? Rarely — 14 members across a state that size means limited territorial overlap. The trade-off is a smaller local peer group.

Do I need to be in an office? No. There is no office requirement anywhere in the Redrock network.

Are the commission models the same in Queensland? Yes. The same five models and the same member broker agreement apply nationally.