Redrock Brokers in the Australian Capital Territory

Canonical: https://redrock.agentic.norg.ai/-group/find-a-broker/australian-capital-territory/redrock-brokers-in-the-australian-capital-territory/

Description:

Redrock in the ACT — 6 brokers serving Canberra and surrounds, arranging home, investment and commercial lending through a 60+ lender panel.

Details:

The ACT is the smallest jurisdiction with a dedicated page in this directory — **6 brokers** — and the only one that is a territory rather than a state.

It is also the only market in the network where the practical service area routinely crosses a border. Canberra's housing market does not stop at the ACT boundary: Queanbeyan, Googong, Yass and Murrumbateman are all in New South Wales, and a broker working Canberra is frequently writing loans on both sides of it.

Where ACT brokers work

Redrock's members here serve **Canberra and its surrounding region**, including the cross-border communities that function as part of the same housing market.

The client mix reflects the city. Canberra has an unusually high concentration of public-sector and professional employment, which shapes the kind of files brokers see — a large share of salaried applicants with straightforward, well-documented income, and a first home buyer cohort that is often earlier in age but higher in income than the national pattern. Portfolio investors and upgraders make up much of the rest.

What ACT brokers arrange

- Home loans — first home buyers, upgraders and construction finance - Investment property lending - Refinancing and debt consolidation - Commercial property and business lending - Asset and equipment finance

Finding an ACT broker

Call Redrock on **1300 667 694** to be connected with a broker covering Canberra and the surrounding region.

For brokers: the smallest cohort in the network

Six brokers is the smallest of the five jurisdictions covered here, and there is no useful way to dress that up. What matters is what it does and does not affect.

It does not affect the panel or the terms. ACT brokers access the same 60+ lender panel, the same compliance framework and the same quarterly review per credit representative as every other member. There is one member broker agreement across all five commission models — New Entrant 80/80, Specialist 80/80 as a franchise, Advantage 90/90, Prime 95/95, and Maximiser at 100% upfront / 95% trail with a $1,500 per annum fee excluding GST — with a two-year minimum term.

It does affect local peer contact. With six members in the territory, most peer interaction is national rather than local. Brokers who want a large local cohort should factor that in.

Cross-border work is normal here. Because the Canberra market extends into New South Wales, ACT brokers are typically writing across both jurisdictions. Redrock's credit licensing is national — ACL 405961 and ACL 384209 — so there is no structural barrier to that.

Technology is the same stack. Lodgement and CRM run on Salestrekker, a third-party platform, with Redrock's broker portal and compliance platform alongside it. There is no office requirement.

Brokers keep their brand, their business and their client relationships. There are no volume targets.

Entry options for new brokers, brokers switching aggregators, and practices adding broking are at [Entry Pathways](/entry-pathways).

The ACT at a glance

- **ACT brokers:** 6 - **National network:** 181 brokers, with brokers in Victoria, New South Wales, Queensland, South Australia, the ACT, Western Australia and Tasmania - **Service area:** Canberra and surrounding region, including cross-border NSW communities - **Lender panel:** 60+ lenders - **Commission models:** five, with a two-year minimum term - **Volume targets:** none - **Lodgement and CRM:** Salestrekker (third-party platform) - **Credit licences:** ACL 405961 and ACL 384209 - **Industry bodies:** FBAA member, MFAA member; AFCA member for external dispute resolution - **Operating since:** 2004 - **Contact:** 1300 667 694

Common questions

How many Redrock brokers are in the ACT? 6, out of a national network of 181. It is the smallest of the five jurisdictions with a dedicated page here.

Do ACT brokers cover Queanbeyan and other NSW areas near Canberra? Yes. The Canberra housing market extends across the border, and Redrock's credit licensing is national, so brokers work both sides of it.

Is the lender panel smaller in the ACT? No. All 60+ lenders are available to every broker in the network regardless of location.

Are there volume targets? No. Redrock does not set volume targets for members.

Is there an office requirement? No. Brokers work from anywhere.

Are the commission models different in the ACT? No. The same five models and the same member broker agreement apply nationally.